

Chapter 20

YOU DON'T HAVE TO DO IT ALL YOURSELF

WORK STYLE FIT

Are your work styles compatible?

Everyone has a different work style and communication style.

What works best for you? Here's an exercise I read about in Pat Flynn's book *Will It Fly?* Think of three bosses or coworkers you liked. Now think of the reasons you liked them. Answers could be: They gave me clear goals. They showed me how to improve my work and made it seem easy. They sent me emails, which I liked better than meeting face to face.

Now think of three people you didn't like to work with. List the reasons why it was a bad fit. For example, they didn't tell me "why" I should do something. They sent me memos, but I preferred talking things through. They told stories, but I preferred direct messages, not beating around the bush.

After you do this exercise, you'll realize the kinds of people who motivate you and their style, as well as the kinds of people who burn you out.

The examples of “good” and “bad” vary by person. What turns one person on might turn another person off. It’s important to know what works for you, so you can have a productive relationship without stress.

YOUR TURN: BEST AND WORST BOSSES

Write three examples of bosses/coworkers you liked and why you liked them:

1.
2.
3.

Write examples of bosses/coworkers you hated and why:

1.
2.
3.